



ECTA ANNUAL REPORT 2017 RESPONSIBLE CARE REPORT 2017 HIGHLIGHTS 2018

The European Chemical Logistics Association

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PREFACE TO THE ECTA ANNUAL REPORT 2017 AND RESPONSIBLE CARE REPORT 2017

Dear Reader.

2017 was for ECTA an exceptional year where responsible care, digitalization and attention for the environment came on the forefront within the Chemical Logistics Operations. The chemical industry showed further clear signs of growth. Our ECTA 20th anniversary was an important milestone and demonstrated how important it is that all stakeholders now and in the future continue to work together to make the chemical logistics operations more efficient, secure, safe and sustainable. We are proud to share with you the summary of the ECTA 2018 accomplishments while zooming in on the ECTA Responsible Care 2017 report, the 2017 audited financial results and the growing number of ECTA members.

Different versus last year, the ECTA team started during the first quarter of 2018 sending out quarterly ECTA newsletters to all its ECTA members. This quarterly digital newsletter communication helps us to react faster to the logistics opportunities and changes that happen throughout the year. Therefore, in this report we will restrict the content to a summary of 2018 ECTA achievements and refer to our ECTA team newsletters for more details.

Similar to previous years, we are happy to publish the Annual Responsible Care KPI Performance statistics as they have been gathered during the year 2018 through our ECTA's RC members. We hope you enjoy reading the report and it is our privilege to be working with all our ECTA members to further accomplish the ECTA mission.

Thank you all most sincerely,

Andreas Zink Peter Devos Evert de Jong

ECTA President ECTA Managing Director ECTA Responsible Care Coordinator

ECTA MISSION STATEMENT

ECTA's mission is to improve the standards of efficiency, safety and security as well as the environmental and social impacts of transport logistics, tank cleaning and the warehousing of chemical goods in Europe.

To that effect:

- ECTA develops Best Practices in the transport logistics, tank cleaning and warehousing activities of chemical goods in Europe. This objective is reached by:
 - > Joint studies in co-operation between its members, other associations having related interests, authorities and institutions within Europe at a regional, national, European or international level, and the chemical industry.
 - > The ECTA Responsible Care Program for the European chemical land transport sector, tank cleaning and warehousing. ECTA was the first association to launch a European wide Responsible Care program in logistic and associated sectors fields, bringing the principles of Responsible Care applied by the Chemical Industry out of the factory gate into the European supply chain and logistics operations.
- ECTA provides the Chemical Transport Industry with an authoritative voice at European level. Within that scope
 - > It ensures that the Industry's views are effectively communicated to key audiences, authorities and institutions within Europe at regional, national, international and European level.
 - > ECTA co-operates and participates in the dialogue between logistics service providers, the Chemical Industry, the authorities and the institutions to pro-actively improve the health, safety, security and the environmental performance of chemical goods transport, tank cleaning and warehousing operations in Europe.
- ECTA exchanges information on its activities with its members and stakeholders in the chemical industry in an open and transparent manner. In that respect, ECTA supports digitalization and paperless working across all stakeholders to make the chemical logistics processes more compliant and more efficient.
- ECTA respects the EU competition rules in all its activities and promotes such respect for competition rules amongst its members.
- ECTA has, since becoming a stand-alone association, been embracing the-strategy to:
 - a) raise the profile of ECTA within the European Chemical logistics arena
 - b) become a larger voice within the chemical transport logistics field.

Our full Mission Statement can be viewed on the ECTA website: www.ecta.com.

ECTA RESPONSIBLE CARE MISSION STATEMENT

One of ECTA's objectives is reached via the application of Responsible Care throughout the membership and the gathering and monitoring of energy, activity and emission data.

Joint studies in co-operation with other bodies have developed a protocol/formula for measuring of all modes CO2 factors.

See reports on ECTA website: www.ecta.com.

The structure of ECTA has been developed to reflect greater demands from both internal and external stakeholders.

FUTURE TRANSPORT AND RESPONSIBLE CARE SCENARIO WITHIN EUROPE:



- Corporate Social Responsibility
- Implementation of components of the Paris Agreement on Climate Change
- Increase pressure on recording of emissions
- Potential for further increased Carbon taxes



Responsible Care Program

Objectives and specificities

The ECTA RC Scheme is based on the RC ethics and fundamental features that are put forward under the guidance of the International Council of Chemical Associations (ICCA). The ECTA RC scheme has been established under the RC Agreement that ECTA signed with the European Chemical Council (Cefic). This contract represented a new approach, as for the first time Cefic allowed RC to be managed directly by a European Association in the whole European territory, instead of the traditional method that national chemical industry associations manage RC in their respective territory. ECTA members indeed operate cross-border transport services all over Europe and the ECTA RC Scheme integrates this specificity. Meanwhile it does not only address the transportation activities of ECTA members but can also be applied to cleaning and warehousing activities of the RC members. The launch of the ECTA RC Scheme can be downloaded from the public area of the ECTA website: www.ecta.com.

RC ORGANIZATION AT ECTA LEVEL

- 1. The ECTA *Board of Directors* is the Responsible Care decision taking body within ECTA.
- 2. An ECTA Technical & Responsible Care Committee, comprising of leading ECTA experts in health, safety, security and environment (HSSE) management was set up to provide input and advice to the ECTA Board on the more specific and technical HSSE issues of the ECTA RC scheme. The ECTA Technical & Responsible Care Committee met twice during 2017. The ECTA Technical & Responsible Care Committee is chaired by the ECTA Responsible Care Director.
- 3. The ECTA Responsible Care process is based on two reports that all RC members are obliged to prepare and forward to the ECTA Responsible Care Coordinator:
 - The Company's Annual RC Improvement Plan
 - The Company's Annual KPI Report

The two documents must cover all activities that the individual members have included under ECTA's Responsible Care program.

The KPI Reports are consolidated by ECTA's Responsible Care Director and the results are published via the ECTA annual report and ECTA's website. Besides, results are shared and discussed at the ECTA RC workshop and ECTA Annual meeting.

ECTA RC PLAN 2018

Find below the ECTA 2018 focus area's as part of the ECTA Responsible Care Plan

 Actively participate in the 2018 revisions of all SQAS Modules in close cooperation with Cefic. 	SQAS (Marcost Outry or Kuzznám)
Participate in the refresher training of accredited SQAS Assessors.	SQAS Childra vid Outry or Kazarahity
 Evaluate together with Cefic experts the contents of ECTA's Best Practice Guideline on CO2 emission calculations and consider revision. 	Responsible Care®
Communicate News and Updates on Responsible Care items via the quarterly Newsletter	Responsible Care ® Out Colombiant to Ustamanautr
Organize ECTA's Annual Responsible Care Workshop	Responsible Care®
Revision of ECTA's Responsible Care KPI Reporting Forms	Responsible Care®

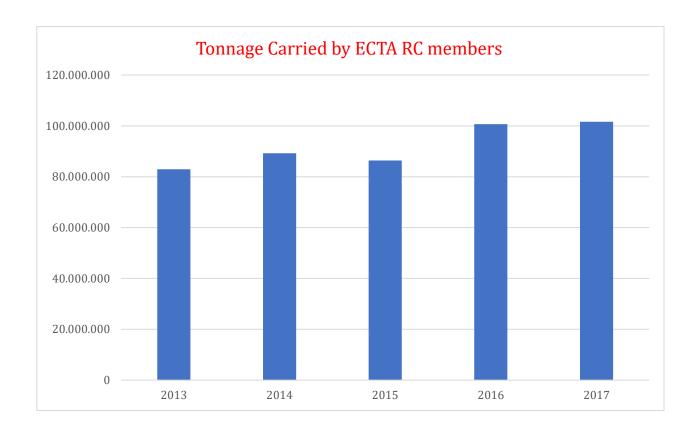
While ECTA considers SQAS as the best available audit system within the Chemical Industry, on request of the ECTA board, a formal SQAS position paper was distributed in Q4 2018 with the objective to improve the SQAS implementation process when relaunching the SQAS revision 2019. In addition, an SQAS survey got organized across its ECTA members.

CONSOLIDATION OF 2017 KPI REPORTS OF ECTA RC MEMBERS

1.	Number of km operated per year for chemical goods transportation in Europe (mln kms p.a.)	2,539
1a.	Number of Moves (Orders) per year	4,054,775
2.	Tons carried for the year	101,612,661
3.	Number of employees - Incl. Subcontractors - Drivers	27,832
4.	Mode of transport used:	
	Road:	67%
	Intermodal:	33%
5.	Number of incidents with motor vehicles for this year - whilst in transit	222
6.	Number of incidents at loading points for this year 131	
6a.	Number of incidents at unloading points for this year	200
7.	Split of trucks used for chemical transport:	
	EURO III or less	7%
	EURO IV	8%
	EURO V or higher	85%

A. TOTAL TONNAGES CARRIED BY ECTA RC MEMBERS.

While the number of ECTA RC member companies remained constant in 2017, the volume carried in Mton remained stable at a level of 101,612,661 Mtons.



B. INTERMODAL PERCENTAGES OF TON-KMS BY ECTA'S RC MEMBERS.

The % of Intermodal Volume handled by the ECTA RC members and expressed in TonKm remained constant in 2017 and is reaching a plateau of 33% over the last 3 years. Transport volumes of road carriage remained at 67%.



C. GRAMS CO2 AVERAGE PER TON-KM, AS REPORTED BY ECTA'S RC MEMBERS.

Note from the writer:

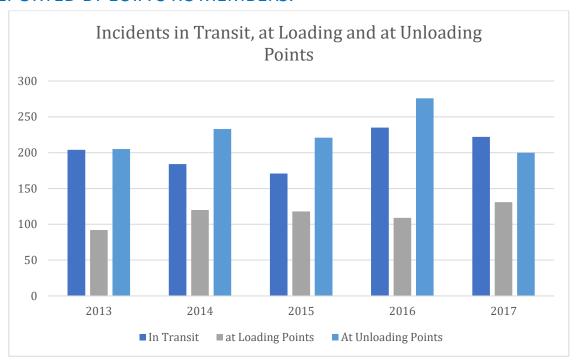
During the first quarter of 2018 discussions were held with Cefic representatives regarding the consolidation of CO2 figures as reported by ECTA's Responsible Care members. It was agreed that this consolidation would be discontinued, mainly because:

- The variety in transport & logistics operational activities between the members would results in adding 'apples and oranges', thus presenting unreliable overall figures,
- The consolidated figures would insufficiently show improvement results.

It was decided at ECTA board level not to include CO2 KPI information in this 2017 report.

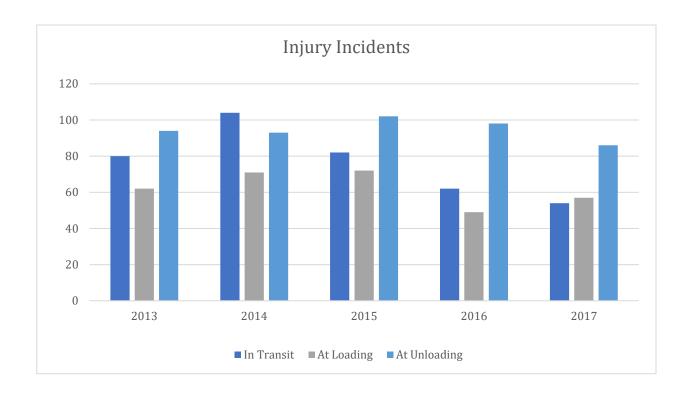
Evert de Jong, ECTA Responsible Care Director

C. INCIDENTS IN TRANSIT, AT LOADING AND UNLOADING POINTS, AS REPORTED BY ECTA'S RC MEMBERS.



No trends yet in the absolute figures of this overall KPI. The figures for incidents in transit and at unloading sites improved in 2017 versus previous year however they are still in the same range as in 2013. The figure for incidents at loading sites showed a surprising increase. The cumulative total can be considered as an overall improvement if we bear in mind the increased tonnages over the past five years.

D. INJURY/LOST TIME INCIDENTS AS SUBSECTION TO THE PREVIOUS GRAPH.



Combined look with injury lost time incidents indicate that unloading operations remain the biggest attention point. As in the overall KPI Incidents figures, this Injury Incidents KPI also shows that at loading sites the total has risen compared to the previous year.

ECTA TAKES A LEADING ROLE TO START THE DIGITALIZATION OF THE EFTCO CLEANING DOCUMENT

At the end of 2017, ECTA together with essenscia-Cefic and EFTCO, joined forces and gathered the funds of 120K€ each, to digitalize the EFTCO cleaning document. The 4 associations, together with some core companies, embarked early 2018 on the eECD project journey and started to develop a completely new and state-of-art digital eECD process and eECD application using the latest data cloud technologies. This new digital eECD process is a real chemical industry game changer and will overcome the typical administrative burden of the paper ECD driven process. Below an overview of the companies involved.

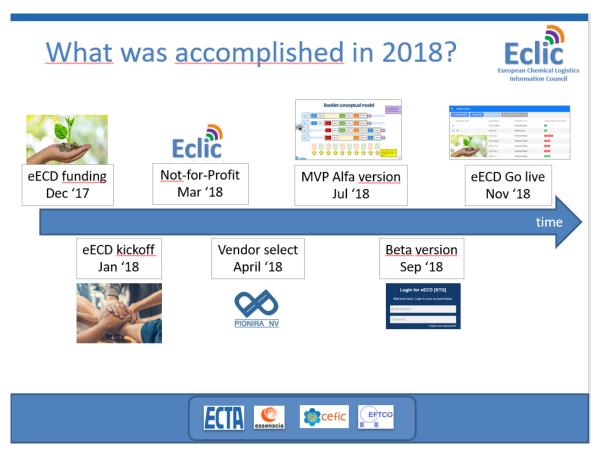


Mid-March 2018, **ECLIC** or the European Chemical Logistics Information Council was formed to facilitate data exchanges through a common data platform and to ensure the eECD logistics data can shared in a neural, trustful and controlled way, across different chemical, transport & logistics and cleaning companies.

The benefits of the new digital eECD process can be summarized as follows:

- ✓ Fulfill the digital eECD request from your customer
- ✓ Digital eECD is real time available no chasing of papers
- ✓ Higher asset availability by anticipating ECD rejects
- ✓ Digital eECD in support of invoice control, cost control
- ✓ Integration of the eECD status information into your dispatching processes
- ✓ Reduce "waiting times" at the gate create "visibility that matters"
- ✓ Improve ECD accuracy Eliminate ECD paper fraud
- ✓ Improve SDS information exchange and accuracy
- ✓ Anticipate "errors" thru automated ECD pre-checks polymer cleaning

What has been accomplished in 2018?



OTHER 2018 HIGHLIGHTS - BEST PRACTICE GUIDELINES

- ✓ UPDATE ON THE BEST PRACTICE GUIDELINES FOR THE CLEANING DRY BULK POLYMER TRANSPORT TANKS (published Feb 2018)
- CEFIC/ECTA BEST PRACTICE GUIDELINES FOR THE SAFE STORAGE AND HANDLING OF CONTAINERS CARRYING DANGEROUS GOODS AND HAZARDOUS SUBSTANCES
- ✓ DRIVER AVAILABILITY and QUALIFICATION (in progress for publication in Q2 2019. More recent info can be fined in the ECTA quarterly newsletters).
 - In 2017, a Cefic-ECTA Issue team was kicked off to address the lack of availability of qualified drivers within the Chemical industry. This Cefic-ECTA team is led by Joost Van Neerven (Dow), is supported by Peng Paternostre (Cefic) has Industry representation from Evonik, Yara, Ineos, Covestro, Solvay, ExxonMobil, Borealis, ISOPA, Federchimica, UIC. The ECTA team is represented by Bernhard Haidacher (LKW Walter); Michael Koch (Bertschi), Hans den Hartogh/Richard Van Capellen (Den Hartogh), Martin Hallam (XPO Logistics) Benny Voortman (Vos Logistics) Michael Schaaf (Bay Logistik) and Peter Devos (ECTA). The team started with an internal survey and analysis of the factors of the driver shortage. Even though, this driver shortage topic has so many interrelated aspects going from... unfavorable demographics, new EU regulations, road congestion, work life balance, time slots stress, loss of job freedom, extra training and qualifications,.. up to competition with other industry sectors like retail due to ecommerce driver demands... the ECTA-Cefic team came to an interim conclusion that the truck driver shortage problem in 2017-2018 is from a structural nature compared to 10 years ago and is no longer driven by an economic upturn only. A solution framework and summary document will be published in 2019 aiming to ensure the chemical industry becomes a sector of choice to retain existing truck drivers and to be able to attract new (young) truck drivers. In addition, the report aims to come up with short term and long term recommendation plan on how Chemical Shippers and Transport Companies can further align together to make the job of the chemical truck driver safer, more work-life balanced and more attractive so the transport of Chemicals is being secured.

ECTA FINANCIALS



Geert Van Goolen Public Auditor Kerkstraat 152 1851 Grimbergen (Humbeek)

IBRn°, 1.396

THE EUROPEAN CHEMICAL TRANSPORT ASSOCIATION (ECTA)

REVIEW REPORT ON THE FINANCIAL STATEMENTS
OF THE
INTERNATIONAL ASSOCIATION
THE EUROPEAN CHEMICAL TRANSPORT ASSOCIATION
FOR THE YEAR 01/01/2017-31/12/2017

We have reviewed the accompanying balance sheet of ECTA at December 31, 2017 and the income statements, for the period 01/01/2017-31/12/2017 with a balance sheet total of 345.957,85 € and a profit for the year of 4.475,38 €.

These financial statements are the responsibility of the management of the international association. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the International Standard on Review Engagements 2400. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying financial statements, with a balance sheet total of 345.957,85 € and a profit for the year of 4.475,38 € do not give a true and fair view in accordance with Belgian Accounting Standards.

Grimbergen 19/10/2018

Van Goolen Geert Public auditor

ECTA EXECUTIVE COMMITTEE on 31st December 2017



President Andreas Zink LKW WALTER Austria



Vice-President Responsible Care Kees de Rijke DE RIJKE GROUP The Netherlands



Vice-President Bulk Pieter Den Hartogh DEN HARTOGH LIQUID LOGISTICS The Netherlands



Treasurer Vesa Itkonen GROUPE SAMAT France

ECTA BOARD on 31st December 2017



Damla Alisan ALISAN INTERNATIONAL LOGISTICS Turkey



Hans Jörg Bertschi BERTSCHI AG Switzerland



Luc Haesaerts HAESAERTS INTERMODAL Belgium



Michael Kubenz KUBE & KUBENZ Germany



Günter-Friedrich MAAS VTG TANKTAINER Germany



Alberto MARENZANA MARENZANA Italy



Antonio MONTERO PAÑALON Spain



John SUTTON SUTTONS GROUP United Kingdom



Armin TALKE ALFRED TALKE Germany



Annick VIDAL GROUPE CHARLES ANDRE France



Ingo WIESE HOYER Germany

ECTA TECHNICAL AND RC COMMITTEE on 31st December 2017



Evert DE JONG ECTA Brussels



Michael KOCH BERTSCHI Switzerland



Bernhard HAIDACHER LKW WALTER Austria



Steve Rowland SUTTONS GROUP United Kingdom



Rainer Schultes ALFRED TALKE Germany



Patrick Weiskopf GCA France

ECTA TEAM on 31st December 2017



Peter Devos Managing Director



Evert de Jong Responsible Care Director



Dolorès Guion Deputy Managing Director

ECTA MEMBER COMPANIES on 31st December 2017

ADVANCED POLYMER COATINGS INC

ALFRED TALKE GmbH & CO. KG

ALISAN INTERNATIONAL TRANSPORT AND TRADE A.S.

ANNEBERG TRANSPORT A/S

ASTRATA EUROPE B. V.

AUTOCHIM

BALTRANSA

BAY LOGISTIK GmbH & CO.KG

BERTSCHI AG

BLOMQUIST TRANSPORT AS

BRUHN SPEDITION N.V.

BRUN-INVEST

BULKHAUL LTD.

BVBA DENY LOGISTICS

C.H. ROBINSON EUROPE

CHEMICAL EXPRESS SRL

COMPAÑÍA IBÉRICA DE TRANSPORTES ESPECIALES, S.A

CON.A.P. S.C.R.L.

CONSAR

CONTANK S.A.

CURT RICHTER SE

DB CARGO BTT GmbH

DE DECKER - VAN RIET BVBA

DE RIJKE GROUP

DEN HARTOGH LIQUID LOGISTICS B.V.

DVS ROAD GmbH

ECTA MEMBER COMPANIES on 31st December 2017

E-B-	TRA	١NS
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ETC Holland B.V.

FERRARI ALDO TRASPORTI S.v.l.

FINSTERWALDER TRANSPORT & LOGISTIK GmbH

FITOTRANS S.A.

FORWARDIS GmbH

GARDNER DENVER BELGIUM N.V.

GCA ROUTE FRANCE

GE SIMONS INTERNATIONAAL TRANSPORT B.V.

GOBO TRANSPORT & LOGISTICS NV

GÖKBIL TRANSPORT STORAGE LOGISTICS S.A.

GREIWING LOGISTICS FOR YOU GmbH

GROUPE SAMAT SA

GRUBER GmbH & Co. KG

GTO TRANSPORTEN BV

H. FREUND GMBH & CO. KG

H. J. van BENTUM B.V. INT. TRANSPORT

HAESAERTS INTERMODAL N.V.

HERMANN BUSSMANN GmbH

HOYER GmbH

HUPAC INTERMODAL S.A.

IMPERIAL Chemical Transport GmbH

INT. TRANSPORT BEDR. L.V.D.. LEE EN ZONEN BV

INTRA S.A.

J.W. LIMPENS & ZN. BV

JCL - LOGISTICS - VALKENSWAARD

ECTA MEMBER COMPANIES on 31st December 2017

KALKEDON INTERNATIONAL TRANSPORT & TRADE LTD. STI.

KARL SCHMIDT SPEDITION

KÄSSBOHRER SALES GmbH

KUBE & KUBENZ

LANFER LOGISTIK TRANSPORTMANAGEMENT GmbH

LIDERCISTER - Transportes de Pulverulentos, Lda.

LKW WALTER INTERN. TRANSPORTORGANISATION AG

LOG4CHEM GmbH

M.D. SRL - NAPLES

MAGYAR SA

MARENZANA SpA

MOVE INTERMODAL N.V.

NIJHOF-WASSINK B.V.

ODYSSEY LOGISTICS EUROPE BVBA

PAÑALON S.A.

PCC AUTOCHEM SP. Z O.O.

PELICAN WORLDWIDE BV

PLF-R/CITIS S.A.

QBEX Logistics BV

R.M.I. CHEMICAL LOGISTICS B.V.

RB INTERMODAL B.V.

RHENUS CHEMICAL LOGISTICS GmbH

RINNEN BELGIE BVBA

SAMSKIP MULTIMODAL CONTAINER LOGISTICS BV

SCHENK PAPENDRECHT B.V.

SCHILDECKER TRANSPORT GmbH

ECTA MEMBER COMPANIES on 31st December 2017

STAR CHEMICAL LOGISTIC SpA

SUTTONS TANKERS LIMITED

SYNERGY IN SUPPLY CHAIN S.A.

TANK MANAGEMENT A.S.

TECNIRUTA S.A.

TGL TET GLOBAL LOJISTIK NAK.SAN.VE.TIC.A.S

TRANSICS INTERNATIONAL BVBA

TRANSPORT GHEYS N.V.

TRANSPORT MERVIELDE

TRANSPORT VAN LOON

TRANSPORTES A. MARTIN S.A.

TRANSPORTES BELDA S.A.

TRANSPORTS FOCKEDEY S.A.

TRANSPORTS VERVAEKE SA/NV

TY-GARD EUROPE LIMITED

VAN DEN BOSCH TRANSPORTEN B. V

VAN OPDORP TRANSPORTGROEP

VERBRUGGE INTERNATIONAL WEGTRANSPORTEN B.V.

VOS BULK LOGISTICS B.V.

VTG TANKTAINER GmbH

XPO VRAC FRANCE

ECTA MEMBER ASSOCIATIONS on 31st December 2017

ATMD

DUTCH TANK AND SILO ASSOCIATION

EUROTRA

FEBETRA

ITCO

THE EUROPEAN FREIGHT & LOGISTICS LEADERS FORUM

RESPONSIBLE CARE MEMBER COMPANIES on 31st December 2017

ALFRED TALKE GmbH & CO. KG

ALISAN INTERNATIONAL TRANSPORT AND TRADE A.S.

AUTOCHIM

BALTRANSA

BAY LOGISTIK GmbH & CO.KG

BERTSCHI AG

BRUHN SPEDITION N.V.

BULKHAUL LTD.

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NIJHOF-WASSINK B.V.

PAÑALON S.A.

QBEX Logistics BV

R.M.I. CHEMICAL LOGISTICS B.V.

ECTA RESPONSIBLE CARE MEMBER COMPANIES on 31st December 2017

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RINNEN BELGIE BVBA

SCHENK PAPENDRECHT B.V.

SCHILDECKER TRANSPORT GmbH

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TRANSPORTS VERVAEKE SA/NV

VOS BULK LOGISTICS B.V.

VTG TANKTAINER GmbH

XPO VRAC FRANCE