



ECTA
The European Chemical Transport Association
Annual Report
2010





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ECTA MISSION STATEMENT

ECTA's mission is to improve the standards of efficiency, safety and security as well as the environmental and social impacts of the transport and logistics of chemical goods in Europe.

To that effect:

- ECTA develops Best Practices in the transport and logistics of chemical goods in Europe. This objective is reached via :
 - Joint studies in co-operation between its members, other associations having related interests, authorities and institutions within Europe at a regional, national, European or international level, and the chemical industry.
 - The ECTA Responsible Care Program for the European chemical land transport sector. In 2008, ECTA signed a partnership agreement with the European Chemical Industry Council (Cefic), to become the first association to launch a European wide Responsible Care program in the logistics field, bringing the principles of Responsible Care applied by the Chemical Industry out of the factory gate into the European supply chain and logistics operations.
- ECTA provides the Chemical Transport Industry with an authoritative voice at European level. Within that scope it ensures that the Industry's views are

effectively communicated to key audiences, authorities and institutions within Europe at regional, national, international and European level. ECTA co-operates and participates in the dialogue between logistics service providers, the Chemical Industry, the authorities and the institutions to pro-actively improve the health, safety, security and the environmental performance of chemical goods transport in Europe.

- ECTA exchanges information on its activities with its members and stakeholders in the chemical industry.
- ECTA respects the EU competition rules in all its activities, and promotes such respect of competition rules amongst its members.
- To this end the ECTA Board decided that as from 1st June 2010, ECTA would become a standalone association, with a strategy of increasing the membership of both members and Responsible Care members to (a) raise the profile of ECTA within the European transport arena but also to (b) become a larger lobbying voice. Based on this, the association would look at employing permanent staff to look after members needs.



REPORT OF THE BOARD OF DIRECTORS

2010 has been a continuing difficult year, but a recovering year for the large majority of ECTA members, their suppliers and customers. As always the resilience of the transport sector has brought members through the worst recession for some considerable time. The European land transport sector for chemical goods has been severely hit by the economic downturn which is associated with the amount of drivers who left the industry over the past 18 months and who will not return. It is estimated that up to 200k across Europe have either retired or looked for work outside of the (chemical) transport industry.

Chemical shippers adapted their output to reduced demand, coupled with the ever increasing move of chemical production to plants that are outside of Europe. Access to lending sources continues indeed to be difficult for a number of small and medium sized transport companies.

This impact of the economic downturn for such a long period has not detracted from the continuing efforts of ECTA to promote all aspects of ECTA activities as well as the Responsible Care scheme.

As at year ending 35 ECTA member companies have signed the RC contract with ECTA, committing them to implement ECTA's RC principles into their strategy, management systems and daily operations, and to contribute to organizing sustainable chemical supply chains. The main principles are defined in the ECTA Guidance document and involves 9 KEY principles that all RC members have to promote and improve within their company/group.

ECTA has also been active in the rewriting of the SQAS Assessment pack for Transport, Warehousing and Tank cleaning, which will be launched early in 2011.

ECTA also became an official partner to the Healthy Workplaces campaign on Risk Assessment organized by the European Agency for Safety and Health at Work (OSHA). The campaign aims at reducing work-related accidents and illness, by promoting risk assessment as the first step to a sustainable prevention culture.

RESPONSIBLE CARE

1. OBJECTIVES AND SPECIFICITIES OF THE ECTA RC SCHEME

The ECTA RC Scheme is based on the nine RC ethics and fundamental features that are put forward under the guidance of the International Council of Chemical Associations (ICCA). The ECTA RC scheme has been established under the RC Agreement that ECTA signed with the European Chemical Council (Cefic). This contract represents a new approach, as for the first time Cefic allows RC to be managed directly by a European Association in the whole European territory, instead of the traditional method that national chemical industry associations manage RC in their respective territory. ECTA members indeed operate cross-border transport services all over Europe and the ECTA RC Scheme integrates this specificity. The launch of the ECTA RC Scheme is highlighted in the ECTA RC brochure called "ECTA Barcelona Conference Report" as well as in the ECTA Activities brochure 2008 – 2009, both downloadable from the public area of the ECTA website : www.ecta.be.

2. RC ORGANIZATION AT ECTA LEVEL

2.1 The Board is the RC decision organ within ECTA.

2.2 An ECTA Steering Team, comprising leading ECTA experts in health, safety and environment (HSE) management, has been set up to provide input and advice to the ECTA Board on the more specific and technical HSSE issues of the ECTA RC scheme. The ECTA Steering Team met three times during 2010: February, July and November. It has proposed a number of revisions to RC documents and checklists of criteria that an ECTA member company has to meet before it can become an ECTA RC company.

ECTA RC COMPANIES

1	Marenzana SpA
2	Interbulk Group PLC.
3	Bertschi AG
4	Alfred Talke GmbH & Co. KG - Logistic Services
5	LKW Walter Internationaal AG
6	De Rijke Group
7	GCA Trans
8	Pañalon SA
9	Hoyer GmbH International Fachspedition
10	Haesaerts Intermodal N.V.
11	Vos Bulk Logistics OSS B.V.
12	Kube & Kubenz
13	Bay Logistik GmbH & Co. KG
14	Wauters Tanktransport N.V.
15	Den Hartogh Liquid Logistics B.V.
16	Karl Schmidt Spedition GmbH & Co KG
17	Nijhof-Wassink B.V.
18	RMI Chemical Logistics B.V.
19	Consar
20	Suttons Group
21	Contank SA
22	Norbert Dentressangle SAS
23	DB Schenker BTT GmbH
24	Haanpaa Group
25	Star Chemical Logistic SpA
26	Bruhn Spedition GmbH
27	Lanfer Logistik GmbH
28	Gé Simons Internationaal Transport B.V.
29	Baltran SA
30	VOTG Tanktainer GmbH
31	Groupe Samat SA
32	Gruber GmbH & Co. KG
33	A.L. Langen B.V.
34	Seaway S.A.
35	Bulkhaul LTD.

Furthermore, the ECTA Steering Team proposed to the Board the text of the ECTA RC Implementation Guide, the ECTA RC KPI Guidelines, and the KPI Reporting Form. It has also developed the recommendations for ECTA RC companies on how to write an Improvement Plan and “clustered” the different ECTA RC company topics that were collected in a neutralized way by the ECTA RC Coordinator from the individual RC company Improvement plans received. These were based on the nine basic RC principles to which the CEO of an ECTA RC company commits. The ECTA Improvement Plans were revised for 2010 and an Improvement Plan for 2011 has been developed.

The Steering Team proposal for a voluntary Emergency Response plan between ECTA RC companies appears to have been well received. ECTA RC companies will give to ECTA their emergency phone number to facilitate mutual assistance plan between RC members, on a voluntary basis. All these proposals have been accepted by the ECTA Board.

2.3 An ECTA – Cefic RC Platform which was mentioned in the 2009 report has been disbanded and replaced with an Industry Advisory Council (IAC), made up of ECTA Executive Board members and Chemical company members along with a CEFIC Logistics and RC member.

RC COMPANIES SQAS SITES



IAC has met twice during the year, being March and November. The aim of the IAC group is to discuss strategy and strategic planning and other associated areas concerning the chemical industry. Also the evolution of the ECTA RC Scheme is discussed during the meetings of the IAC along with the Carbon Footprint Key Performances Indicators (KPI) to make sure that a governance plan based on objective measurements is seen for 2010 and expectations for 2011.

3. 2010 ECTA RC ACHIEVEMENTS

3.1 Up to December 2010, 35 ECTA member companies have become RC members. This emphasizes the fact that the ECTA RC Scheme already has direct impact on more than 33 000 employees and workers in the chemical logistics sector. The 48 % of ECTA member companies that committed to the RC scheme are of diverse nature, some are European transport companies of very large size whilst others are family owned SME's, some transport dangerous goods and others never transport any hazardous products.

3.2 The ECTA RC Plan 2010 was progressed during the year and the RC plan for 2011 has been set up, and all important steps to implement the ECTA RC scheme, as reported above under the heading ECTA RC Steering Team, have been achieved.

3.3 To implement the 2010 ECTA Plan, the ECTA RC committee was in dialogue during the year to promote the ethos of RC, it is anticipated that greater focus will be placed on this area during 2011 now that an ECTA organizational structure is in place.

3.4 Representation at Risk Management workshops, to develop the above mentioned document on Risk management at Un/Loading sites, progressed well to the point of completion.

3.5 The above was also the subject of a presentation by the MD of ECTA to CEFIC SIG Logistics along with the R C performance of ECTA.

3.6 In order to fulfill its tasks under the ECTA-Cefic RC Agreement, ECTA during the course of 2010 was granted direct access to 155 of the SQAS reports of ECTA RC member companies that are held in the Cefic SQAS database.



ECTA is able to check very actively the HSE profiles of its RC members in the context of its RC governance mission. The database management system for RC has also been upgraded during 2010.

3.7 ECTA Conference held in Ieper, Belgium 25th November 2010. It is pleasing to report that the conference was well attended; ECTA organized 5 presenters to talk about Greener Logistics and the expectations of external stakeholders. One of the main themes to be presented by the speaker from the EU Climate change was the implementation of taxes in the coming years, aimed at reducing the Carbon Footprint of the transport industry within Europe.

Another speaker who represented Cefic spoke about ways and means of measuring the Carbon Footprint of the various modes.

Other speakers spoke about equipment technology and the measuring and monitoring of vehicle movements.

The theme of the conference by the presenters followed a clear path from beginning to end, remarks from members mentioned a well organized event a topical subject for today's world.

Presentations are downloadable from the members' area of the ECTA website : www.ecta.be.

KPI RESULTS OF ECTA MEMBERS IN 2010

1.	Number of km operated per year for chemical goods transportation in Europe	1.954 billion
1a.	Number of Moves per year	2.848 million
2.	Tonnes carried per year	66.707 million
3.	Number of employees - Drivers	11.312
3a.	Number of employees - Others	6.067
9.	Total Fuel consumption for the year - Litres	3.874 million ltrs
10.	In total tons CO2	1.061 million tonnes

ONGOING WORKING GROUPS AND ECTA ACTIVITIES

1. ECTA-CEFIC WORKING GROUP FOR STANDARDIZED CODING OF TRANSPORT EVENTS (ECTA CODES)

The ECTA-Cefic Guidelines for standardized coding of transport events (ECTA codes) which was published in February 2009, and aims to be incorporated in the automated reporting exchanged regularly between a shipper and its logistics service providers. From information recently received from ECTA members there appears to be a reluctance for the chemical industry to (a) ask for the ECTA code reporting or (b) do not use the tool but use their own.

The guidelines as well as the IT reporting tool developed to implement the codes are downloadable from the public part of the ECTA website : www.ecta.be.

2. SUSTAINABILITY IN LOGISTICS

This working group aimed primarily at defining Carbon Footprints for the various sectors, this being closely allied to the ECTA Responsible Care scheme.

3. CARGO SECURING

This working group looked at the whole aspect of packed loads being safe whilst in transit. From this working group it appears as if a CEN Standard could be in place in 3-4 years.

4. UN/LOADING (RISK MANAGEMENT) FOR BULK, LIQUID AND PACKED GOODS

It has brought about a 3-section document that is primarily aimed at the chemical industry, identifying all aspects associated with both Loading and Delivery sites. This information being passed onto the LSP for informing ALL in the supply chain (especially drivers) on the risks associated with the individual sites. It should be noted that the primary information is obtained by the chemical company, passed to the LSP who will, if circumstances change inform the

chemical company of such changes. The documents can be downloaded for the Members area of the ECTA website www.ecta.be.

5. ECTA-CEFIC WORKING GROUP FOR THE TRANSPORT OF DRY BULK CARGO, TO BE DISCHARGED BY TIPPING

The ECTA-Cefic Guidelines for the transport of dry bulk cargo, to be discharged by tipping which were published in April 2009. They contain general specifications of tipping silo road tankers, pressurized silo / box containers and tipping chassis. They can be downloaded from the ECTA website : www.ecta.be.

NB This particular area is to be the subject of a Working Group during 2011 looking at Maritime shipping and discharging of containers, it is felt that a number of safety issues have been identified when tipping, that better control and training is required.





6. ECTA-CEFIC LOAD SECURING WORKING GROUP

as commented on above, progressed well during the year with near completion (subject to Germany not accepting the document in full). The load securing calculation contained in the revised EN 12195-1 norm that was placed under review by CEN is expected to become a standard within 3-4 years.

7. CEFIC/ECTA ISSUE TEAM WEIGHTS AND DIMENSIONS

Three ECTA member companies are still involved in the drafting of documents, but the big stumbling block is "harmonization" across Europe when it comes to discussing weights etc. At present this issue is back in CEFIC and discussions are taking place at EU level.

8. CEFIC ISSUE TEAM ON TRANSPORT REGULATIONS

ECTA gives its support to CEFIC on this issue Team.

Newly formed joint Cefic-ECTA Issue teams:

ECTA/CHEMICAL COMPANY JOINT ISSUE TEAM LOOKING AT MARITIME SHIPPING AND LOADING/DISCHARGING

COMMUNICATION ACTIVITIES

ECTA Website

ECTA is continuously working on the website in order to adequately integrate therein the ECTA RC activities. A new ECTA web-site was launched during the course of 2010.

ECTA ANNUAL ORDINARY GENERAL MEETING

The ECTA Ordinary General Meeting took place in Ieper on 25th November and voted on the ECTA budget for 2011 and the results as at end of October 2010. A presentation and update was given on RC.

After the meeting the annual conference took place, called "ECTA Greener Logistics" that can be downloaded from the public part of the ECTA website: www.ecta.be.

ECTA FINANCIALS

The ECTA accounts at 31 December 2010 show the balance of income and expenditure for the year 2010 is a negative amount of 34.649,23 €, by reference to a budgeted loss of 960,-€. This difference is mainly due, on the income side, to lesser than budgeted membership income, combined with the write-off of unpaid membership fees for the amount of 11.285.88 €. On the expenditure side, there were higher than budgeted expenditures caused by the staffing topic beginning of 2010.

This negative result poses the issue of ECTA as a going concern, with the need to build sufficient funds over time in order to keep its long term sustainability.

ORGANIZATIONAL CHANGES

1. Further to decisions taken at the ECTA Board Meeting of 10 November 2009, a Managing Director has been appointed as from 1st June 2010, it is expected that an Administrator will be appointed early 2011.
2. Industry in the ECTA Board. An Industry Advisory Committee has been formed (as commented on above), composed of leading people of the Chemical Industry per product segment of respectively bulk, liquids and packed goods, the Cefic Responsible Care Manager and the Cefic Director Logistics.

CHARTERED AUDITOR'S REPORT TO THE GENERAL ASSEMBLY OF THE INTERNATIONAL ASSOCIATION EUROPEAN CHEMICAL TRANSPORT ASSOCIATION FOR THE YEAR 01/01/2010-31/12/2010

As required by law and the statutes of the association, we are pleased to report to you on the audit assignment which you have entrusted to us. This report comments on the true and fair view of the financial statements and on the additional attestations and information

Unqualified audit opinion on the financial statements, with an emphasis of matter paragraph

We have examined the financial statements of European Chemical Transport Association for the year ended 31 December 2010, prepared in accordance with the legal and regulatory requirements applicable in Belgium, which show total assets of EUR 54.279,43 and a loss for the year of EUR -34.649,23.

The Board of Directors of the association is responsible for the preparation of the financial statements and the associations compliance with the requirements of the Code of associations as of 2/05/2002 and its articles of association. It is our duty to give our opinion on the financial statements, based on the audit activities. Our audit of the financial statements was conducted in accordance

with legal requirements and auditing standards applicable in Belgium, as issued by the "Institut des Reviseurs d'Entreprises/Instituut der Bedrijfsrevisoren". The for mentioned auditing standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

In accordance with these standards we have taken into account the administrative and accounting organization of the association as well as its internal control processes. The responsible officers of the association have replied clearly to all our requests for explanations and information. We have examined, on a test basis, the evidence supporting the amounts included in the financial statements. We have assessed the basis of the accounting policies used, the significant accounting estimates made by the association and the presentation of the financial statements, taken as a whole. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements as of 31 December 2010 give a true and fair view of the association's assets, liabilities, financial position and results, taking into account of the legal and regulatory requirements applicable in Belgium. We remark however that the equity of the organisation has dropped to EUR -34.184,66. The going-concern should be motivated.

Additional attestations and information

The Board of Directors of the association is responsible for the respect of the Code of associations as of 2/05/2002 and its articles of association.

- Without prejudice to certain formal aspects of minor importance, the accounting records are maintained and the financial statements have been prepared in accordance with the legal and regulatory requirements applicable in Belgium.
- No transactions have been undertaken or decisions taken in violation of the Code of associations as of 2/05/2002 and its articles of association.

Grimbergen, 22/04/2011

Geert Van Goolen
Chartered auditor

BALANCE SHEET ON 31 DECEMBER 2010

All amounts are in Euros	2010	2009	2008
ASSETS			
Accounts receivable	13.341,19	40.944,21	37.918,96
Clients	(3.689,50)		
Debtor suppliers	0,00		
Invoices to issue	0,00		
Doubtful receivable	11.285,88		
VAT to recover	5.479,05		
Deferred charges	25,49		
Accrued interests	240,27		
Cash at bank and in hand	33.405,91	285.737,64	81.582,03
Current bank account Fortis Bank	33.268,46		
Petty cash	137,45		
Bonds & Shot Term Deposits	0,00		
Total Assets	46.747,10	326.681,85	119.500,99
LIABILITIES			
Accounts payable	80.931,76	326.217,28	105.818,49
Suppliers	76.690,29		
Creditor clients	0,00		
Invoices to receive	556,20		
Credit notes to issue	0,00		
Accrued charges	3.685,27		
Deferred revenues	0,00		
Total Liabilities	80.931,76	326.217,28	105.818,49
NET ASSETS			
Represented by :			
Net assets on 31 December 2009	464,57		
Balance of income and expenditure for the current financial year	(34.649,23)		
Net assets on 31 December 2010	(34.184,66)		

STATEMENT OF INCOME AND EXPENDITURE ON 31 DECEMBER 2010 - BUDGET 2011

All amounts are in Euros	ACTUAL 2009	ACTUAL 2010	%	BUDGET 2010	BUDGET 2011
INCOME					
- Full Members	160.734,00	148.626,00	87,95%	168.984,00	150.768,00
- Associate Members	8.234,00	10.284,00	83,00%	12.390,00	14.928,00
(1) Membership fees total	168.968,00	158.910,00	87,61%	181.374,00	165.696,00
Annual Meeting / Conference	37.380,00	3.300,00	9,43%	35.000,00	0,00
ECTA / EFTCO Day	7.000,00	0,00	0,00%	0,00	0,00
Leaders in Chemical Transport - Dinners	0,00	0,00	0,00%	8.000,00	10.000,00
Responsible Care Participant (1.000,-€)	27.000,00	31.000,00	103,33%	30.000,00	39.700,00
Miscellaneous / Other Income	2.250,00	12.874,86	0,00%	0,00	0,00
Financial Income	826,23	557,61	0,00%	0,00	0,00
EPCA sponsoring			0,00%	50.000,00	0,00
INCOME TOTAL	243.424,23	206.642,47	67,89%	304.374,00	215.396,00
EXPENDITURE					
(3) Annual Meeting / Conference (cf annex)	41.028,05	1.684,58	5,92%	28.450,00	0,00
ECTA / EFTCO Day Expenses	0,00	0,00	0,00%	0,00	0,00
Leaders in Chemical Transport - Dinners.	0,00	0,00	0,00%	10.000,00	5.000,00
Responsible care development (SQAS in 2007)	5.639,26	745,00	4,97%	15.000,00	0,00
Working groups (Meeting rooms rental & catering)	7.332,52	1.577,00	19,71%	8.000,00	5.000,00
EPCA meetings					1.500,00
Office & administrative expenses					
Secretary fee & expenses	0,00	46.578,79	0,00%	0,00	127.000,00
(2) Clerical assistance (*)	130.457,24	139.508,28	76,03%	*183.500,00	6.260,00
(4) Office charges (cf annex)	36.256,13	36.877,27	78,97%	46.700,00	16.500,00
Temporary help, students, trainees	0,00	3.150,00	105,00%	3.000,00	0,00
IT Development	8.520,00	0,00	0,00%	5.000,00	1.800,00
Legal/Audit	15.460,68	6.701,42	352,71%	1.900,00	3.000,00
Printing charges	3.700,00	2.020,00	50,50%	4.000,00	4.200,00
Extraordinary charges	0,00	0,00	0,00%	0,00	20.000,00
Board & Executive expenses	8.248,28	2.449,36	122,47%	2.000,00	3.000,00
Office & administrative expenses - Total	202.642,33	237.285,12	96,42%	246.100,00	181.760,00
EXPENDITURE TOTAL	256.642,16	241.291,70	78,46%	307.550,00	193.260,00
BALANCE OF INCOME AND EXPENDITURE (**)	**(-13.217,93)	**(-34.649,23)	1.090,97%	-3.176,00	22.136,00

(**) Not including EPCA annual cross-financing of: 100.000,-€ in 2009 and 50.000,-€ in 2010 (indicative minimum amount, consisting mainly in labour costs)

ECTA ORGANIZATION AS OF DECEMBER 2010

ECTA EXECUTIVE COMMITTEE



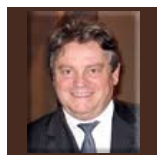
President
Andreas Zink
LKW WALTER - Austria



Treasurer
Klaus Wessing
ALFRED TALKE SPEDITION - Germany



**ECTA Managing Director and
ECTA's Responsible Care Coordinator**
Colin Humphrey
United Kingdom



Vice-President Liquids
Christian Carbonell
GCA TRANS - France



Vice-President responsible Care
Kees (C.L.) de Rijke
DE RIJKE GROUP - The Netherlands



Vice-President Bulk
Koert J.C.J. van Wissen
INTERBULK GROUP PLC. - The Netherlands

ECTA BOARD



Dr. Hans Jörg Bertschi
BERTSCHI AG
Switzerland



Dr. Jörg Hilker
DB SCHENKER RAIL GmbH
Germany



Michael Kubenz
KUBE & KUBENZ
Germany



Alberto Marenzana
MARENZANA SA
Italy



Luc Haesaerts
Former President
HAESAERTS INTERMODAL
Belgium



Vesa Itkonen
HAANPAA AB
Sweden



Antonio Montero Acacia
PAÑALON SA
Spain



Andrew Palmer
SUTTONS GROUP
United Kingdom

ECTA CEFIC INDUSTRY ADVISORY COUNCIL COMMITTEE

Raf Bemelmans	SABIC EUROPE B.V.	The Netherlands
Christian Carbonell	GCA TRANS	France
Kees De Rijke	DE RIJKE GROUP	The Netherlands
G�rard Langlais	ARKEMA	France
Bernhard Thier	CEFIC	Belgium
Jos Verlinden	CEFIC	Belgium
Klaus Wessing	ALFRED TALKE SPEDITION	Germany
Mervyn Williams	INEOS OLEFINS & POLYMERS EUROPE	United Kingdom
Koert van Wissen	INTERBULK GROUP PLC.	The Netherlands
Andreas Zink	LKW WALTER	Austria
Colin Humphrey	ECTA	United Kingdom

**ECTA RESPONSIBLE CARE SCHEME: ECTA Steering Teams**

Evert DE JONG	DE RIJKE GROUP
Bernhard HAIDACHER	LKW WALTER
Sabrina ROBBA	HOYER GROUP
Andrew BAIRD	SUTTONS GROUP
Patrick WEISSKOPF	GROUPE CHARLES ANDR�
Colin HUMPHREY	ECTA

ECTA STAFF**Colin Humphrey**

ECTA Managing Director and ECTA's Responsible Care Coordinator

Anete Freimane

ECTA Trainee/ Responsible Care Assistant (February 2010 - August 2010)

Nina Libera

ECTA Trainee/ Responsible Care Assistant (August 2010 - Present)



ECTA MEMBER COMPANIES

Full Members

Diana LANGEN	A.L. LANGEN B.V.	THE NETHERLANDS
Klaus WESSING	ALFRED TALKE GmbH & Co. KG - LOGISTIC SERVICES	GERMANY
Ali KUZULUGIL	ALISAN INTERNATIONAL LOGISTICS A.S.	THE NETHERLANDS
Jan PEDERSEN	ANNEBERG TRANSPORT A/S	DENMARK
José Luis RUIZ HERAS	BALTRAN SA	SPAIN
Michael SCHAAF	BAY LOGISTIK GmbH & Co.KG	GERMANY
Hans-Jörg BERTSCHI	BERTSCHI AG	SWITZERLAND
Jan Heramb KARLSEN	BLOMQUIST BULK CARGO A.S.	NORWAY
Anna BRUHN	BRUHN SPEDITION GmbH	GERMANY
Stuart JOHNSON	BULKHAUL LTD.	UNITED KINGDOM
Richard SEEBACHER	CHEMOIL LOGISTICS AG	SWITZERLAND
Pierre-Louis FROIDURE	CITIS S.A.S.	FRANCE
Vania DORDONI	CON.A.P. S.C.R.L.	ITALY
Claudio BISI	CONSAR	ITALY
Israel LAGO XIMÉNEZ	CONTANK S.A.	SPAIN
Jörg HILKER	DB SCHENKER BTT GmbH	GERMANY
Kees (C.L.) DE RIJKE	DE RIJKE GROUP	THE NETHERLANDS
Maayke VAN NOORT	DEN HARTOGH LOGISTICS B.V.	THE NETHERLANDS
Markus WALKE	DSV ROAD GmbH	GERMANY
Blaise DURAND	E-B-TRANS	FRANCE
Fernando Jose GOMEZ ROSA	EUROPEA DE CONTENEDORES S.A.	SPAIN
Luc DRIESSEN	EWALS CARGO CARE N.V.	BELGIUM
Paolo CERUTI	FERRARI ALDO TRASPORTI Srl	ITALY
Christian CARBONELL	GCA TRANS	FRANCE
Frank SIMONS	GE SIMONS INTERNATIONAAL TRANSPORT B.V.	THE NETHERLANDS
Olivier MELOT	GEODIS BM	FRANCE
Florence DUPASQUIER	GROUPE SAMAT SA	FRANCE
Werner WEBER	GRUBER GmbH & Co. KG	GERMANY

Henk van BENTUM	H. J. van BENTUM B.V. INT. TRANSPORT	THE NETHERLANDS
Vesa ITKONEN	HAANPAA GROUP	SWEDEN
Luc HAESAERTS	HAESAERTS INTERMODAL N.V.	BELGIUM
Ortwin NAST.	HOYER GmbH Internationale Fachspedition	GERMANY
Bernhard KUNZ	HUPAC INTERMODAL S.A.	SWITZERLAND
Koert VAN WISSEN	INTERBULK GROUP PLC.	THE NETHERLANDS
John WILSON	ISOTANK SERVICES LTD	UK
Metin HARBALIOGLU	KALKEDON INTERNATIONAL TRANSPORT & TRADE LTD. STI.	TURKEY
Siegfried OTT	KARL SCHMIDT SPEDITION GmbH & Co KG	GERMANY
Michael KUBENZ	KUBE & KUBENZ	GERMANY
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Andreas Zink LKW WALTER INTERNATIONAL

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